3514 6119 Electrical engineer, engineer - sales manager, measurement technology HW Sensor Messtechnik (www.sensor-messtechnik.de) is one of Europe's leading providers of vibration sensors and vibration monitoring on rotating machines. It provides solutions to improve the availability and effectiveness of customers' systems. Many years of qualified knowledge in the application make them an important partner in a wide range of industrial applications. For the location in Nettetal we are looking for one as soon as possible  
Sales manager m/f/d - measurement technology  
As a sales manager, you are responsible for looking after and expanding an existing customer base as well as for continuous growth and the development of new customer potential  
You analyze markets, identify new customers and develop existing customers  
Together with customers and production departments, you will develop optimal customer solutions in the field of vibration sensors, vibration monitoring and vibration measuring devices  
They prepare offers, conduct negotiations and successfully complete projects  
They present the company and the products to customers  
You have the prospect of developing further in this role to become a member of the Executive Board  
   
Successfully completed electrical engineering training in industry, a degree or a comparable qualification  
Relevant professional experience in sales or users of these products in a comparable position  
Team orientation, strong communication skills and strong negotiating skills  
Independent and goal-oriented way of working, organizational strength  
Good knowledge of German and good English  
Good commercial knowledge and the willingness to travel on business complete your profile  
   
Interesting, responsible and challenging job with development opportunities in a future-oriented and growing family business  
A permanent, promising and long-term secure employment relationship  
A modern, fully equipped workplace in a great team, company car, cell phone, etc.  
Lean hierarchies and short decision-making paths  
Individual training concepts and future-oriented development opportunities  
Attractive and performance-related remuneration, bonus system based on success  
Intensive and thorough induction by experienced colleagues Engineer - electrical engineering None 2023-03-07 15:57:45.520000